



Panel Technique

Right people. better products

- Low Voltage Electrical Assemblies -



Panel Technique (Pty) Ltd.

13 Suzuka Rd. Westmead
P.O.Box 10475, Ashwood, 3605

Tel.: (031) 700 4340

Fax: (031) 700 4341

email: info@paneltechnique.com

website: www.paneltechnique.com

25th April 2015

De Chalain & Associates

A Letter of thanks

Dear Marc De Chalain,

This letter serves to thank you and all those on your staff involved in your tireless efforts in making sure that our application to the Department of Trade and Industry (DTI), not only made it through the adjudication phase, but seeing through this project right to the end.

As a low voltage electrical panel manufacturing company, in order to expand our business into Sub Saharan Africa, not only to compete locally, but also internationally, our works needed to 'modernize' to improve our efficiency and quality of product, an ideal candidate for the incentive offered by Government to not only contributing to this country's GDP, but employment and skills development as well.

There were times of distress, during the process of claiming the incentive, as we had dangerously extended our finances in order to upgrade our machinery and employ extra staff in terms of the qualifying criteria, your tenacity eventually paid off and we managed to receive the total incentive allocation, albeit almost a year after we had anticipated it.

I sincerely believe that any lesser organization would have got fed up with the lack of co-operation and understanding from the Department of Trade and Industry and given up, but you didn't and always reassured us that the funds had been allocated and as such we can rely on those funds!

Once again we thank you for standing with us during the process and appreciate your trips to Pretoria to get to the 'right people' in order to make sure it happened.

Yours truly

Bruce Reid
Managing Director
Panel Technique (Pty) Ltd
Mobile: 083 625 3060

